State: District of Columbia Filing Company: Loyal American Life Insurance Company

TOI/Sub-TOI: H02I Individual Health - Accident Only/H02I.000 Health - Accident Only

Product Name: LY-AI-BA

Project Name/Number: LY-AI-BA/LY-AI-BA

# Filing at a Glance

Company: Loyal American Life Insurance Company

Product Name: LY-AI-BA

State: District of Columbia

TOI: H02I Individual Health - Accident Only

Sub-TOI: H02I.000 Health - Accident Only

Filing Type: Rate

Date Submitted: 03/11/2014

SERFF Tr Num: UTAC-129427776
SERFF Status: Pending State Action

State Tr Num: State Status: Co Tr Num:

Implementation

Date Requested:

Author(s): Denise Cox, Alycia Sumbera, Dewey Post, Ashley Heath, Victor Morales, Erica Bond, Regenia

Green

Reviewer(s): Donghan Xu (primary), Alula Selassie

Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:

State: District of Columbia Filing Company: Loyal American Life Insurance Company

TOI/Sub-TOI: H02I Individual Health - Accident Only/H02I.000 Health - Accident Only

Product Name: LY-AI-BA

Project Name/Number: LY-AI-BA/LY-AI-BA

## **General Information**

Project Name: LY-AI-BA Status of Filing in Domicile: Pending

Project Number: LY-AI-BA Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: OH filed 2/25/14.

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 04/09/2014

State Status Changed:

Deemer Date: Created By: Ashley Heath

Submitted By: Ashley Heath Corresponding Filing Tracking Number:

Filing Description:

Filing Description:

Re: Loyal American Life Insurance Company

NAIC # 65722 FEIN # 63-0343428

**NEW POLICY FORMS DESCRIPTION** 

LY-AI-BA-B-DC Accident Fixed Indemnity Policy

LY-AI-BA.SCH.PG -DC Schedule Page

LY-AI-BENSCH.PG-DC Benefits Schedule Page

LY-AI-OC-B-DC Accident Fixed Indemnity Outline of Coverage

LY-AI-APP-B-DC Accident Fixed Indemnity Application

#### Actuarial Memorandum Rates

The forms and rates described above are submitted for review and approval. These forms and rates are new and do not replace any forms or rates previously approved by your department.

The policy forms and riders described above will provide scheduled payment for covered accidents and will be sold through licensed agents.

1. The following forms have been previously submitted under a recent Lump Sum Cancer and Heart filing (UTAC-129368051) approved on 2/21/2014.

LY-LSH-RD Lump Sum Heart and Stroke Rider

LY-LSC-RD Lump Sum Cancer Rider

LY-HICU-RD Hospital and Intensive Care Unit Indemnity Benefit Rider

LY-HI-RD Hospital Indemnity Benefit Rider

LY-ICU-RD Intensive Care Unit Indemnity Benefit Rider

LY-ROP-D Return of Premium Rider

2. To be used with previously approved endorsement L-4465 approved on 3-7-1995.

PLEASE NOTE THAT THIS POLICY INCLUDES A BINDING ARBITRATION PROVISION.

State: District of Columbia Filing Company: Loyal American Life Insurance Company

TOI/Sub-TOI: H02I Individual Health - Accident Only/H02I.000 Health - Accident Only

Product Name: LY-AI-BA

Project Name/Number: LY-AI-BA/LY-AI-BA

The documents were prepared on a personal computer and will ultimately be printed from another date processing system that may cause some print style and/or page spacing changes. However, there will not be any changes to the actual text of the contract other than listed or bracketed variables.

If there are any questions or comments, please call me at (866) 459-4272 extension 4945, or email me at Ashley.Heath@cigna.com.

Sincerely,
Ashley Heath
Compliance Senior Associate
Loyal American Life Insurance Company

# **Company and Contact**

### **Filing Contact Information**

Ashley Heath, Sr. Compliance Analyst Ashley.Heath@Cigna.com 11200 Lakeline Blvd. 512-531-1539 [Phone]

Suite 100

Austin, TX 78717

### **Filing Company Information**

Loyal American Life Insurance CoCode: 65722 State of Domicile: Ohio Company Group Code: 901 Company Type: Insurance

11200 Lakeline Blvd., Suite 100 Group Name: Company

P.O. Box 559004 FEIN Number: 63-0343428 State ID Number:

Austin, TX 78755-9004 (800) 633-6752 ext. [Phone]

# Filing Fees

Fee Required? No Retaliatory? No

Fee Explanation:

State: District of Columbia Filing Company: Loyal American Life Insurance Company

TOI/Sub-TOI: H02I Individual Health - Accident Only/H02I.000 Health - Accident Only

Product Name: LY-AI-BA

Project Name/Number: LY-AI-BA/LY-AI-BA

# Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Accident Fixed Indemnity Actuarial memorandum	LY-AI-BA	New		Accident Fixed Indemnity Actuarial Memorandum.pdf,
2		Accident Fixed Indemnity Annual Premium	LY-AI-BA	New		Attachment 1 Accident Fixed Indemnity Annual Premiums.pdf,
3		Accident Fixed Indemnity Payroll Deduction Annual Premiums	LY-AI-BA	New		Attachment 2 Accident Fixed Indemnity Payroll Deduction Annual Premiums.pdf,
4		Accident Fixed Indemnity Durational Loss Ratios	LY-AI-BA	New		Attachment 3 Accident Fixed Indemnity Durational Loss Ratios.pdf,

### Scope & Purpose

The purpose of this Actuarial Memorandum is to file rates associated with the Accident Fixed Indemnity Policy Form Series LY-AI-BA. Please note that this is the initial rate filing for these forms. This memorandum includes a description of the product features underlying the product, as well as information related to the development of the premium rates. This memorandum is not intended to be used for any other purpose.

#### **Benefit Description**

The policy pays a fixed indemnity to covered individuals for expenses incurred as a result of a covered accident. The policy provides a pre-determined benefit amount based off of a pre-determined benefit schedule stated in the policy. Covered benefits can be categorized into the following:

- Accidental Injuries: Including surgical procedures, dislocations, fractures, burns, coma, concussions, dental work, eye injuries, paralysis and lacerations resulting from a covered accident.
- Hospital and Services: Including Hospital/ICU Admissions and Stays, Emergency Treatment, Follow-up and Rehab Treatment, Ambulance, Testing (Blood, Imaging), Appliances, Prosthetic Devices, Family Lodging and Transportation resulting from a covered accident.
- Accidental Death and Dismemberment (AD&D) resulting from a covered accident.

There are three benefit tiers - Basic, Essential and Enhanced. Scheduled benefit amounts vary by benefit tier, but the list of covered benefits is consistent across all levels of coverage.

### Underwriting

The underwriting approach is guaranteed issue.

### Renewability

This policy is guaranteed renewable to age 80.

#### Issue Age Range

Issue ages for this policy range from 18 to 74.

### Premium Classes

Premiums rates vary by five year issue age band, occupation class, family type (Individual, Individual & Spouse[/Domestic Partner], One-Parent Family and Family) and benefit tier. Premium rates are included within 'Attachment 1 – Accident Fixed Indemnity Annual Premiums'.

Premium rates for payroll deduction policies will vary by occupation class, family type and benefit tier. Premium rates for payroll deduction policies are included in 'Attachment 2 – Accident Fixed Indemnity Payroll Deduction Annual Premiums'.

### Morbidity

Morbidity assumptions for this product (except for AD&D) were developed from internal affiliate company medical claim cost data, which primarily reflects the experience of employer-based medical plans. Claim costs were then adjusted to reflect expected differences for this product relative to those plans. The AD&D claim costs were developed from internal affiliate company experience for similar coverages on group insurance business, adjusted to reflect expected differences in claim costs for this product relative to those plans.

### Mortality

Mortality used is 100% of the 2001 CSO Table, ALB.

### Persistency

Voluntary lapse rates were developed by considering internal company experience for accident products, as well as the lapse rates for other products sold through similar distribution methods. The voluntary lapse rates used were as follows:

Duration	Lapse
1	25%
2	18%
3	14%
4	10%
5	9%
6	9%
7+	8%

The persistency rates are calculated as the complement of the voluntary lapse rates presented above.

#### **Interest Rate**

The interest rate assumed within pricing is 3.24%.

### **Expenses, Taxes and Profit**

- Acquisition expenses are assumed to be \$25 per policy.
- Annual maintenance expenses are assumed to be \$20 per policy and 6.25% of premium. A 2% annual inflation assumption is applied to per policy maintenance expenses.
- Commissions will vary based upon the external distribution partner.
- Premium tax is assumed to be 2.0% of premium in all years.

### Area Factors

There are no area factors for these forms. The rates will be the same throughout the state.

### **Average Annual Premium**

The expected average annual premiums are \$378 for the Basic plan, \$588 for the Essential plan and \$803 for the Enhanced plan.

### **Premium Modalization Factors**

Premium Payment Mode	Electronic Funds	Direct Bill	Payroll Deduction	Credit Card
Monthly	0.0850	N/A	0.0850	0.0850
Quarterly	0.2650	0.2650	0.2650	0.2650
Semi-Annual	0.5200	0.5200	0.5200	0.5200
Annual	1.0000	1.0000	1.0000	1.0000

### Claim Liability and Reserves

Claim reserves will be set using appropriate actuarial methodology. There are currently no claim reserves held since these are new forms.

### Active Life Reserves

Active life reserves will be set using appropriate actuarial methodology. There are currently no active life reserves held since these are new forms.

#### **Trend Assumptions**

No trend has been assumed in this filing.

## Minimum Loss Ratio

The minimum acceptable loss ratio is 55.0%.

#### **Anticipated Loss Ratio**

The anticipated loss ratio is expected to be 55.0%. This loss ratio equals the present value of annual incurred benefits divided by the present value of annual premiums over the 40-year projection period. Durational loss ratios are included in 'Attachment 3 -Accident Fixed Indemnity Durational Loss Ratios'.

#### **Actuarial Certification**

I, Justin Somers, am a member of the American Academy of Actuaries and I meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained herein.

I believe this rate filing is in compliance with the applicable laws and rules of this state. This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including ASOP No. 8.

In my opinion, the rates included in the actuarial memorandum are not excessive, inadequate or unfarily discriminatory. The rates were developed using reasonable assumptions. This actuarial memorandum has been prepared for the sole purpose of demonstrating that the proposed rate schedule is reasonable and the memorandum may not be appropriate for other purposes.

Emerging experience should be carefully monitored relative to the assumptions and if necessary, appropriate adjustments made to the premiums in a timely manner.

Submitted by:

Jetin A. Somers, FSA, MAAA Fellow, Society of Actuaries

Member, American Academy of Actuaries

February 25, 2014

# Attachment 1 - Accident Fixed Indemnity Annual Premiums

		Basic Plan				Essential Plan				Enhanced Plan			
	Age Range	Individual	Individual & Spouse/Domestic Partner	One-Parent Family	Family	Individual	Individual & Spouse/Domestic Partner	One-Parent Family	Family	Individual	Individual & Spouse/Domestic Partner	One-Parent Family	Family
	18-24	\$108.82	\$205.88	\$250.00	\$347.06	\$164.71	\$314.71	\$376.47	\$526.47	\$223.53	\$423.53	\$508.82	\$711.76
	25-29	\$111.76	\$208.82	\$252.94	\$352.94	\$167.65	\$317.65	\$382.35	\$532.35	\$226.47	\$429.41	\$514.71	\$717.65
	30-34	\$114.71	\$220.59	\$264.71	\$367.65	\$173.53	\$332.35	\$400.00	\$555.88	\$235.29	\$447.06	\$538.24	\$750.00
	35-39	\$126.47	\$238.24	\$288.24	\$400.00	\$191.18	\$364.71	\$438.24	\$608.82	\$258.82	\$491.18	\$591.18	\$823.53
	40-44	\$141.18	\$264.71	\$320.59	\$447.06	\$214.71	\$405.88	\$491.18	\$682.35	\$291.18	\$552.94	\$664.71	\$926.47
Occ. 1	45-49	\$158.82	\$302.94	\$364.71	\$505.88	\$247.06	\$467.65	\$561.76	\$782.35	\$335.29	\$635.29	\$764.71	\$1,064.71
	50-54	\$185.29	\$352.94	\$423.53	\$588.24	\$288.24	\$550.00	\$658.82	\$920.59	\$394.12	\$750.00	\$902.94	\$1,258.82
	55-59	\$220.59	\$417.65	\$502.94	\$702.94	\$350.00	\$661.76	\$797.06	\$1,111.76	\$479.41	\$908.82	\$1,094.12	\$1,526.47
	60-64	\$273.53	\$517.65	\$623.53	\$870.59	\$438.24	\$829.41	\$1,000.00	\$1,394.12	\$602.94	\$1,147.06	\$1,379.41	\$1,923.53
	65-69	\$355.88	\$676.47	\$811.76	\$1,132.35	\$576.47	\$1,094.12	\$1,317.65	\$1,835.29	\$800.00	\$1,517.65	\$1,826.47	\$2,547.06
	70+	\$450.00	\$852.94	\$1,026.47	\$1,432.35	\$732.35	\$1,391.18	\$1,673.53	\$2,335.29	\$1,017.65	\$1,932.35	\$2,326.47	\$3,244.12
	18-24	\$138.24	\$235.29	\$279.41	\$376.47	\$208.82	\$358.82	\$420.59	\$570.59	\$282.35	\$482.35	\$570,59	\$770.59
	25-29	\$141.18	\$241.18	\$282.35	\$382.35	\$211.76	\$361.76	\$426.47	\$576.47	\$285.29	\$488.24	\$576.47	\$779.41
	30-34	\$147.06	\$250.00	\$294.12	\$400.00	\$220.59	\$379.41	\$447.06	\$602.94	\$297.06	\$511.76	\$602.94	\$814.71
	35-39	\$158.82	\$273.53	\$320.59	\$435.29	\$241.18	\$414.71	\$488.24	\$658.82	\$326.47	\$558.82	\$658.82	\$891.18
	40-44	\$176.47	\$302.94	\$355.88	\$482.35	\$270.59	\$464.71	\$547.06	\$741.18	\$367.65	\$629.41	\$741.18	\$1,002.94
Occ. 2	45-49	\$200.00	\$344.12	\$405.88	\$550.00	\$311.76	\$532.35	\$626.47	\$847.06	\$423.53	\$723.53	\$852.94	\$1,152.94
Section 2000	50-54	\$235.29	\$400.00	\$473.53	\$638.24	\$364.71	\$626.47	\$738.24	\$997.06	\$500.00	\$855.88	\$1,005.88	\$1,361.76
	55-59	\$279.41	\$476.47	\$561.76	\$761.76	\$441.18	\$755.88	\$891.18	\$1,202.94	\$605.88	\$1,038.24	\$1,223.53	\$1,652.94
	60-64	\$344.12	\$591.18	\$697.06	\$941.18	\$552.94	\$947.06	\$1,114.71	\$1,508.82	\$764.71	\$1,308.82	\$1,541.18	\$2,085.29
	65-69	\$450.00	\$770.59	\$905.88	\$1,226.47	\$729.41	\$1,247.06	\$1,470.59	\$1,988.24	\$1,011.76	\$1,732.35	\$2,041.18	\$2,758.82
	70+	\$567.65	\$973.53	\$1,147.06	\$1,552.94	\$926.47	\$1,588.24	\$1,870.59	\$2,529.41	\$1,288.24	\$2,205.88	\$2,597.06	\$3,514.71
	18-24	\$158.82	\$258.82	\$300.00	\$400.00	\$241.18	\$391.18	\$455.88	\$602.94	\$326.47	\$529.41	\$614.71	\$814.71
	25-29	\$161.76	\$261.76	\$305.88	\$402.94	\$244.12	\$394.12	\$458.82	\$608.82	\$329.41	\$532.35	\$620.59	\$823.53
	30-34	\$170.59	\$273.53	\$317.65	\$423.53	\$255.88	\$414.71	\$479.41	\$638.24	\$347.06	\$558.82	\$650.00	\$861.76
	35-39	\$185.29	\$297.06	\$347.06	\$458.82	\$279.41	\$452.94	\$526.47	\$697.06	\$379.41	\$611.76	\$711.76	\$944.12
	40-44	\$205.88	\$332.35	\$385.29	\$511.76	\$314.71	\$505.88	\$591.18	\$782.35	\$426.47	\$688.24	\$800.00	\$1,061.76
Occ. 3	45-49	\$232.35	\$376.47	\$438.24	\$582.35	\$358.82	\$582.35	\$676.47	\$897.06	\$491.18	\$791.18	\$920.59	\$1,220.59
100000	50-54	\$270.59	\$438.24	\$508.82	\$676.47	\$423.53	\$682.35	\$794.12	\$1,055.88	\$579.41	\$935.29	\$1,085.29	\$1,441.18
	55-59	\$323.53	\$520.59	\$605.88	\$805.88	\$511.76	\$826.47	\$958.82	\$1,273.53	\$702.94	\$1,132.35	\$1,317.65	\$1,750.00
	60-64	\$400.00	\$647.06	\$750.00	\$997.06	\$641.18	\$1,035.29	\$1,202.94	\$1,597.06	\$885.29	\$1,429.41	\$1,661.76	\$2,205.88
	65-69	\$520.59	\$841.18	\$979.41	\$1,297.06	\$844.12	\$1,364.71	\$1,585.29	\$2,105.88	\$1,170.59	\$1,891.18	\$2,200.00	\$2,920.59
	70+	\$658.82	\$1,064.71	\$1,238.24	\$1,641.18	\$1,073.53	\$1,732.35	\$2,017.65	\$2,676.47	\$1,491.18	\$2,408.82	\$2,800.00	\$3,717.65
_	18-24	\$188.24	\$288.24	\$329.41	\$426.47	\$285.29	\$435.29	\$500.00	\$647.06	\$385.29	\$588.24	\$673.53	\$873.53
	25-29	\$191.18	\$291.18	\$335.29	\$432.35	\$288.24	\$441.18	\$502.94	\$655.88	\$391.18	\$594.12	\$679.41	\$882.35
	30-34	\$200.00	\$305.88	\$350.00	\$452.94	\$302.94	\$458.82	\$526.47	\$685.29	\$408.82	\$620.59	\$711.76	\$923.53
	35-39	\$217.65	\$332.35	\$379.41	\$494.12	\$332.35	\$502.94	\$576.47	\$750.00	\$447.06	\$679.41	\$779.41	\$1,011.76
	40-44	\$241.18	\$367.65	\$423.53	\$550.00	\$370.59	\$564.71	\$647.06	\$841.18	\$502.94	\$764.71	\$876.47	\$1,138.24
Occ. 4	45-49	\$276.47	\$417.65	\$479.41	\$623.53	\$426.47	\$647.06	\$741.18	\$961.76	\$579.41	\$879.41	\$1,008.82	\$1,308.82
	50-54	\$320.59	\$488.24	\$558.82	\$726.47	\$500.00	\$761.76	\$870.59	\$1,132.35	\$682.35	\$1,038.24	\$1,191.18	\$1,547.06
	55-59	\$382.35	\$579.41	\$664.71	\$864.71	\$602.94	\$917.65	\$1,052.94	\$1,367.65	\$829.41	\$1,261.76	\$1,447.06	\$1,876.47
	60-64	\$473.53	\$717.65	\$823.53	\$1,070.59	\$758.82	\$1,150.00	\$1,320.59	\$1,714.71	\$1,047.06	\$1,591.18	\$1,823.53	\$2,367.65
	65-69	\$614.71	\$935.29	\$1,073.53	\$1,394.12	\$997.06	\$1,517.65	\$1,738.24	\$2,258.82	\$1,385.29	\$2,102.94	\$2,411.76	\$3,132.35
	70+	\$779.41	\$1,182.35	\$1,355.88	\$1,761.76	\$1,270.59	\$1,929.41	\$2,211.76	\$2,870.59	\$1,764.71	\$2,679.41	\$3,073.53	\$3,988.24
		*****	4222.25	#070 FC	6470.50	6252.64	#500.00	0504.74	\$714.71	\$476.47	\$676.47	\$761.76	\$964.71
	18-24	\$232.35	\$332.35 \$335.29	\$373.53 \$379.41	\$470.59 \$476.47	\$352.94 \$355.88	\$500.00 \$505.88	\$564.71 \$570.59	\$714.71	\$479.41	\$682.35	\$770.59	\$973.53
	25-29	\$235.29	\$335.29 \$350.00			\$355.88	\$505.88 \$529.41	\$570.59	\$755.88	\$502.94	\$714.71	\$805.88	\$1,017.65
	30-34	\$247.06		\$394.12	\$500.00						\$714.71 \$785.29	\$882.35	\$1,017.65
	35-39	\$267.65	\$382.35	\$429.41	\$544.12	\$408.82	\$579.41	\$652.94 \$732.35	\$826.47 \$926.47	\$550.00 \$620.59	\$785.29 \$882.35	\$994.12	\$1,117.65
	40-44	\$300.00	\$423.53	\$479.41	\$605.88 \$688.24	\$455.88 \$523.53	\$650.00 \$744.12	\$732.35 \$841.18	\$926.47	\$711.76	\$1,014.71	\$1,144.12	\$1,444.12
Occ. 5	45-49	\$338.24	\$482.35	\$544.12								보기 하게 되었다. 내 바	
	50-54	\$394.12	\$561.76	\$632.35	\$800.00	\$614.71	\$876.47	\$988.24	\$1,247.06	\$841.18	\$1,197.06	\$1,350.00 \$1,638.24	\$1,705.88 \$2,067.65
	55-59	\$470.59	\$667.65	\$752.94	\$952.94	\$744.12	\$1,058.82	\$1,191.18	\$1,505.88	\$1,020.59	\$1,452.94		
	60-64	\$582.35	\$826.47	\$932.35	\$1,179.41	\$932.35	\$1,326.47	\$1,494.12 \$1,970.59	\$1,888.24	\$1,288.24	\$1,832.35	\$2,064.71 \$2,732.35	\$2,608.82 \$3,452.94
	65-69	\$758.82	\$1,076.47	\$1,214.71	\$1,535.29	\$1,229.41	\$1,747.06		\$2,488.24	\$1,702.94	\$2,423.53 \$3,085.29	\$3,479.41	\$4,397.06
	70+	\$958.82	\$1,361.76	\$1,535.29	\$1,941.18	\$1,561.76	\$2,220.59	\$2,505.88	\$3,164.71	\$2,170.59	\$3,000.29	\$3,479.41	Φ4,387.06

# <u>Attachment 2 – Accident Fixed Indemnity Payroll Deduction Annual Premiums</u>

		Basic	Plan			Essenti	al Plan			Enhanc	ed Plan	
	Individual &					Individual &			Individual &			
	S	pouse/Domesti	ic One-Parent		S	Spouse/Domestic One-Parent			Spouse/Domestic One-Parent			t
	Individual	Partner	Family	Family	Individual	Partner	Family	Family	Individual	Partner	Family	Family
Occ. 1	\$150.00	\$285.29	\$341.18	\$476.47	\$229.41	\$438.24	\$526.47	\$732.35	\$311.76	\$594.12	\$714.71	\$994.12
Occ. 2	\$188.24	\$323.53	\$382.35	\$517.65	\$291.18	\$497.06	\$588.24	\$794.12	\$397.06	\$676.47	\$797.06	\$1,079.41
Occ. 3	\$220.59	\$352.94	\$411.76	\$547.06	\$338.24	\$544.12	\$632.35	\$841.18	\$458.82	\$738.24	\$858.82	\$1,141.18
Occ. 4	\$258.82	\$394.12	\$452.94	\$585.29	\$397.06	\$605.88	\$694.12	\$900.00	\$541.18	\$823.53	\$944.12	\$1,223.53
Occ. 5	\$317.65	\$452.94	\$511.76	\$647.06	\$491.18	\$697.06	\$785.29	\$994.12	\$667.65	\$947.06	\$1,067.65	\$1,350.00

# **Attachment 3 - Accident Fixed Indemnity Durational Loss Ratios**

Policy Year	Earned Premium	Incurred Claims	Durational Loss Ratio
1	1,000.00	406.36	41%
2	774.95	315.05	41%
3	644.91	392.33	61%
4	562.27	338.65	60%
5	504.56	307.20	61%
6	455.08	277.72	61%
7	412.29	252.22	61%
8	375.36	230.37	61%
9	341.44	209.21	61%
10	310.28	190.17	61%
11	281.68	172.62	61%
12	255.42	156.44	61%
13	231.33	141.53	61%
14	209.26	127.34	61%
15	189.03	114.70	61%
16	170.52	103.10	60%
17	153.59	92.45	60%
18	138.14	82.70	60%
19	124.04	73.45	59%
20	111.20	65.38	59%
21	99.52	58.07	58%
22	88.92	51.41	58%
23	79.31	45.38	57%
24	70.63	39.69	56%
25	62.79	34.87	56%
26	55.73	30.58	55%
27	49.37	26.73	54%
28	43.67	23.29	53%
29	38.56	20.08	52%
30	33.99	17.46	51%
31	29.91	15.20	51%
32	26.27	13.19	50%
33	23.03	11.43	50%
34	20.15	9.82	49%
35	17.60	8.56	49%
36	15.34	7.51	49%
37	13.34	6.59	49%
38	11.58	5.81	50%
39	10.03	5.11	51%
40	8.66	4.58	53%
V Discounted at 3.24%	6,202.32	3,411.35	55.0%

SERFF Tracking #:	UTAC-129427776	State Tracking #:	Company Tracking #:
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State: District of Columbia Filing Company: Loyal American Life Insurance Company

TOI/Sub-TOI: H02I Individual Health - Accident Only/H02I.000 Health - Accident Only

Product Name: LY-AI-BA

Project Name/Number: LY-AI-BA/LY-AI-BA

# **Supporting Document Schedules**

Satisfied - Item:	Cover Letter All Filings
Comments:	
Attachment(s):	Cover Letter -DC updated.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Certificate of Authority to File
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum
Comments:	Actualia Memoraliaani
Attachment(s):	Accident Fixed Indemnity Actuarial Memorandum.pdf
Item Status:	Accident Fixed indentific Actdunal Memorandam.pdi
Status Date:	
Satisfied - Item:	A stravial bretting
Comments:	Actuarial Justification
	Actuarial memorandum is on rate tab and supporting documents.
Attachment(s): Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)
Bypass Reason:	N/A-new filing, no experience to provide.
Attachment(s):	
Item Status:	
Status Date:	

SERFF Tracking #:	UTAC-129427776	State Tracking #:	C	company Tracking #:	
State:	District of Colu	mbia	Filing Company:	Loyal American Life Insurance Company	
TOI/Sub-TOI:	H02I Individual	l Health - Accident Only/H02I.000 Health -	Accident Only		
Product Name:	LY-AI-BA				
Project Name/Number:	LY-AI-BA/LY-A	II-BA			
Bypassed - Item:		Actuarial Memorandum and Certi	fications		
Bypass Reason:		Not required.			
Attachment(s):					
Item Status:					
Status Date:					
Bypassed - Item:		Unified Rate Review Template			
Bypass Reason:		Not required.			
Attachment(s):					
Item Status:					

**Status Date:** 



[P.O. Box 559004, Austin, TX 78755-9004] [Toll Free: 866-459-4272]

### Filing Description:

Re: Loyal American Life Insurance Company NAIC # 65722 FEIN # 63-0343428

NEW POLICY FORMS DESCRIPTION

LY-AI-BA-B-DC Accident Fixed Indemnity Policy

LY-AI-BA.SCH.PG -DC Schedule Page

LY-AI-BENSCH.PG-DC Benefits Schedule Page

LY-AI-OC-B-DC Accident Fixed Indemnity Outline of Coverage LY-AI-APP-B-DC Accident Fixed Indemnity Application

#### **Actuarial Memorandum Rates**

The forms and rates described above are submitted for review and approval. These forms and rates are new and do not replace any forms or rates previously approved by your department.

The policy forms and riders described above will provide scheduled payment for covered accidents and will be sold through licensed agents.

1. The following forms have been previously submitted under a recent Lump Sum Cancer and Heart filing (UTAC-129368051) approved on 2/21/2014.

LY-LSH-RD Lump Sum Heart and Stroke Rider

LY-LSC-RD Lump Sum Cancer Rider

LY-HICU-RD Hospital and Intensive Care Unit Indemnity Benefit Rider

LY-HI-RD Hospital Indemnity Benefit Rider

LY-ICU-RD Intensive Care Unit Indemnity Benefit Rider

LY-ROP-D Return of Premium Rider

2. To be used with previously approved endorsement L-4465 approved on 3-7-1995.

#### PLEASE NOTE THAT THIS POLICY INCLUDES A BINDING ARBITRATION PROVISION.

The documents were prepared on a personal computer and will ultimately be printed from another date processing system that may cause some print style and/or page spacing changes. However, there will not be any changes to the actual text of the contract other than listed or bracketed variables.

If there are any questions or comments, please call me at (866) 459-4272 extension 4945, or email me at <a href="mailto:Ashley.Heath@cigna.com">Ashley.Heath@cigna.com</a>.

Sincerely, Ashley Heath Compliance Senior Associate Loyal American Life Insurance Company

### Scope & Purpose

The purpose of this Actuarial Memorandum is to file rates associated with the Accident Fixed Indemnity Policy Form Series LY-AI-BA. Please note that this is the initial rate filing for these forms. This memorandum includes a description of the product features underlying the product, as well as information related to the development of the premium rates. This memorandum is not intended to be used for any other purpose.

#### **Benefit Description**

The policy pays a fixed indemnity to covered individuals for expenses incurred as a result of a covered accident. The policy provides a pre-determined benefit amount based off of a pre-determined benefit schedule stated in the policy. Covered benefits can be categorized into the following:

- Accidental Injuries: Including surgical procedures, dislocations, fractures, burns, coma, concussions, dental work, eye injuries, paralysis and lacerations resulting from a covered accident.
- Hospital and Services: Including Hospital/ICU Admissions and Stays, Emergency Treatment, Follow-up and Rehab Treatment, Ambulance, Testing (Blood, Imaging), Appliances, Prosthetic Devices, Family Lodging and Transportation resulting from a covered accident.
- Accidental Death and Dismemberment (AD&D) resulting from a covered accident.

There are three benefit tiers - Basic, Essential and Enhanced. Scheduled benefit amounts vary by benefit tier, but the list of covered benefits is consistent across all levels of coverage.

### Underwriting

The underwriting approach is guaranteed issue.

### Renewability

This policy is guaranteed renewable to age 80.

#### Issue Age Range

Issue ages for this policy range from 18 to 74.

### Premium Classes

Premiums rates vary by five year issue age band, occupation class, family type (Individual, Individual & Spouse[/Domestic Partner], One-Parent Family and Family) and benefit tier. Premium rates are included within 'Attachment 1 – Accident Fixed Indemnity Annual Premiums'.

Premium rates for payroll deduction policies will vary by occupation class, family type and benefit tier. Premium rates for payroll deduction policies are included in 'Attachment 2 – Accident Fixed Indemnity Payroll Deduction Annual Premiums'.

### Morbidity

Morbidity assumptions for this product (except for AD&D) were developed from internal affiliate company medical claim cost data, which primarily reflects the experience of employer-based medical plans. Claim costs were then adjusted to reflect expected differences for this product relative to those plans. The AD&D claim costs were developed from internal affiliate company experience for similar coverages on group insurance business, adjusted to reflect expected differences in claim costs for this product relative to those plans.

### Mortality

Mortality used is 100% of the 2001 CSO Table, ALB.

### Persistency

Voluntary lapse rates were developed by considering internal company experience for accident products, as well as the lapse rates for other products sold through similar distribution methods. The voluntary lapse rates used were as follows:

Duration	Lapse
1	25%
2	18%
3	14%
4	10%
5	9%
6	9%
7+	8%

The persistency rates are calculated as the complement of the voluntary lapse rates presented above.

#### **Interest Rate**

The interest rate assumed within pricing is 3.24%.

### **Expenses, Taxes and Profit**

- Acquisition expenses are assumed to be \$25 per policy.
- Annual maintenance expenses are assumed to be \$20 per policy and 6.25% of premium. A 2% annual inflation assumption is applied to per policy maintenance expenses.
- Commissions will vary based upon the external distribution partner.
- Premium tax is assumed to be 2.0% of premium in all years.

### Area Factors

There are no area factors for these forms. The rates will be the same throughout the state.

### **Average Annual Premium**

The expected average annual premiums are \$378 for the Basic plan, \$588 for the Essential plan and \$803 for the Enhanced plan.

### **Premium Modalization Factors**

Premium Payment Mode	Electronic Funds	Direct Bill	Payroll Deduction	Credit Card
Monthly	0.0850	N/A	0.0850	0.0850
Quarterly	0.2650	0.2650	0.2650	0.2650
Semi-Annual	0.5200	0.5200	0.5200	0.5200
Annual	1.0000	1.0000	1.0000	1.0000

#### Claim Liability and Reserves

Claim reserves will be set using appropriate actuarial methodology. There are currently no claim reserves held since these are new forms.

### **Active Life Reserves**

Active life reserves will be set using appropriate actuarial methodology. There are currently no active life reserves held since these are new forms.

#### **Trend Assumptions**

No trend has been assumed in this filing.

### Minimum Loss Ratio

The minimum acceptable loss ratio is 55.0%.

#### **Anticipated Loss Ratio**

The anticipated loss ratio is expected to be 55.0%. This loss ratio equals the present value of annual incurred benefits divided by the present value of annual premiums over the 40-year projection period. Durational loss ratios are included in 'Attachment 3 -Accident Fixed Indemnity Durational Loss Ratios'.

## **Actuarial Certification**

I, Justin Somers, am a member of the American Academy of Actuaries and I meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained herein.

I believe this rate filing is in compliance with the applicable laws and rules of this state. This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including ASOP No. 8.

In my opinion, the rates included in the actuarial memorandum are not excessive, inadequate or unfarily discriminatory. The rates were developed using reasonable assumptions. This actuarial memorandum has been prepared for the sole purpose of demonstrating that the proposed rate schedule is reasonable and the memorandum may not be appropriate for other purposes.

Emerging experience should be carefully monitored relative to the assumptions and if necessary, appropriate adjustments made to the premiums in a timely manner.

Submitted by:

Jetin A. Somers, FSA, MAAA

Fellow, Society of Actuaries

Member, American Academy of Actuaries

February 25, 2014